



ZFU MARKET GUIDE

Issue No. 318, 17 January 2020

THE MARKET

TABLE 1: COMMODITY PRICES AS AT 17 JANUARY 2020

COMMODITY	BUYER	PURCHASE PRICE (ZWL\$/MT)	CONTACT DETAILS	PAYMENT TERMS
Maize	GMB	4 000 (Effective from 1 April 2019)	04-701885-99	Transfer
Sorghum	GMB (Red/White)	4 000 (Effective from 1 April 2019)	04 – 701 885	Transfer
	Delta (Red)	ZWL\$ equivalent of USD260 at prevailing interbank market rate	0712 614 152 / 0712 639 336/ 0712 615 845	Transfer
Rapoko and Millets	GMB	4 000 (Effective from 1 April 2019)	04 – 701 885	
Sugar bean	PHI	-	Tinashe – 0773381825 Elisha – 0779157398	7 days Transfer
	ETG	-	0779 546 996/ 0772 446 790	Transfer
	PHI	-	Tinashe – 0773381825 Elisha – 0779157398	Transfer
	Jasbro	-	09 – 68198/ jasbrofoods@gmail.com	Transfer
	GMB	4 800	04-701885-99	Transfer
Wheat	GMB	8 612.08	04-701885-99	Transfer
	Staywell	-	Percy 0772 235 558/ Marshal 0773 502 799/ Jordan 0784 104 570	7 days transfer
	PHI	-	Tinashe – 0773381825	7 days Transfer
Soya bean	GMB	4 000	04 – 701885	Transfer
	PHI	12 200	Tinashe – 0773381825 Elisha – 0779157398	7 days Transfer
	Olivine/ Pure drop	-	Paul 0772 250 458	Transfer
	Staywell	11 500	Percy 0772 235 558/ Marshal 0773 502 799/ Jordan 0784 104 570	24hr Transfer on delivery
	United Refineries	11 000	0774 932 740 Harare/Bulawayo delivered	Transfer
	Profeeds	11 500	0772 240 974	Transfer
	ETG	-	0772 446 790/	Transfer
Ground nuts	Taflo	-	0775 386 077	Transfer
	Jasbro	-	09 – 68198 / jasbrofoods@gmail.com	Transfer
	GMB	1 000 – 2 000	04-701885-99	Transfer

TABLE 2 FARM PRODUCE

WANTED/ FOR SALE	CONTACTS
Greenhouse tomato available	0772 539 646
Red and yellow peppers available	0776 136 508
Cabbage, tomatoes and butternut available at Gombe Trust Farm Chegutu	0717 599 550
Cabbage available in Norton (Kilimo variety)	0715 423 780
Tomatoes available in Harare at \$15 / kg	0773 429 268
Butternut available in Nyabira	0735 960 271
Rape available Mt Hampden	0773 545 280
Tomatoes available	0715 190 052 and 0772 270 008
Available are beef steers in Selous Chegutu	0772 250 032
Available is pork meat and pig weaners Ruwa area.	0778 973 136
Purple garlic available	0772 945 067
Wanted is potatoes, tomatoes, cabbage, lettuce, carrots, onions, English cucumber and butternut	0771 006 071
Wanted are tomatoes weekly supply	0776 874 074
Wanted is fine bean 20Kg, lettuce 150 heads, peas 15Kg, carrot 50kg, cherry tomatoes 100kg	0773 442 615
Wanted is tomatoes 30kg, Onion 15kg, potatoes 300kg, baby marrow 15kg	0777 543 807
Wanted is bulk raw honey and madora	0775 011 601
Wanted in Gweru: English cucumbers, green peppers, red pepper, yellow pepper, cabbage, lettuce, cherry tomatoes, carrots, garlic, red onions, broccoli, cauliflower, bananas and pine apples	0773 366 723
Wanted in Harare: carrot 500kg, green beans 300kg, green pepper 300Kg, baby marrow 400Kg, peas 200Kg, broccoli 200Kg, cauliflower 200Kg and onions 500 pockets	0772 728 416

TABLE 3: WHOLESALE PRICES AT URBAN MARKETS AS AT 16 JANUARY 2020

COMMODITY	MBARE	SAKUBVA	MARONDERA	BULAWAYO	MASVINGO	GWANDA
Covo	\$80 bundle	\$3/ bundle	\$40/bundle	\$25/bundle	\$8 /bundle	
Carrots	\$680/ 60Kg sasseka	\$60/ 20L		\$80/ 10Kg pckt		
Tomatoes	\$180 per 30Kg sandak	\$200/ 30kg sandak	\$140/ 30Kg	\$120/20L tin	\$60/ wooden box	
Rape	\$75 per bundle	\$1.50/ bundle	\$40/bundle	\$25/ bundle		
Broccoli	\$40/Kg	1.50/ bundle		\$100/ 10Kg		
Onions	\$45-50 per 10Kg pocket	\$75/ 15Kg	\$60/20L	\$40/ 15Kg pckt	\$100/15Kg pocket	\$100/ 15kg pocket
Cabbage	\$25 -30/ head/ large	\$13/head medium	\$8/head med	\$10/ head med	\$10/head medium	\$20/ head medium
Cucumber	\$150-180 / 62kg sasseka	\$150/ 50Kg	\$190/50Kg	\$70/ 10Kg pckt		
Garlic	\$60/Kg	\$300/ 50Kg		\$45/ 5kg		
Ginger	\$30/Kg	15				
Green pepper	\$120 -150/ 60kg sasseka	\$60/ 50Kg		\$140/ 10Kg		
Green beans	\$300/ 60Kg sasseka	\$150/ 50Kg		\$100/10Kg pckt		
Peas	\$750/ 60Kg	100 - 110				
Potatoes	\$170-180 / 15kg pocket	\$150/ Large 15Kg	\$150/15Kg Large	\$180/ 15Kg Large	\$200/ Large 15kg	\$190/ 15Kg Large
Butternuts	\$150-200/ 60Kg sasseka	\$200/ 50Kg	\$200/ 50Kg	\$80/10kg		\$120/ 15Kg pocket
Sweet potatoes	\$650/ 60kg sasseka					
Green mealies	\$25-30/ dozen		\$30/dozen	\$25/dozen		\$40/ dozen
Banana	\$75-130/ 30kg box	-		\$80/ 18Kg crate		
Apples	\$180- 300/ 12Kg box				\$180/ 10Kg pocket	
Oranges	\$90-100/ 10kg pocket					
Watermelon	\$8-80	\$15		\$200/50Kg		
Mango	\$30/ 20L bucket	\$40/ 20L bucket	\$30/ 20L bucket	\$70/20L tin		\$90/ 20L
Pineapples	\$100-140/ box					
Sugar bean	\$400-\$450/ 20L bucket	\$350/ 20L bucket	\$1500/ 50Kg	\$440/20L	\$1500/50Kg	\$600/ 20L
Maize grain	\$100-120 / 20L bucket	\$80/ 20L bucket	\$85/20L	\$100/20L	\$300/50kg	\$150/ 20L
Finger millet (zviyo)	\$260 / 20L bucket	\$100/ 20L	\$85/20L		\$500/50Kg	
Sorghum (mapfunde)	\$100/ 20L bucket	\$70/ 20L bucket	\$85/ 20L	\$110/20L	\$300/50Kg	
Pearl Millet (mhunga)	\$130/ 20L bucket	\$90/ 20L bucket	\$85/ 20L	\$120/ 20L	\$300/50Kg	
Groundnuts (shelled)	\$450-500 / 20L bucket	\$350/ 20L bucket		\$320/20L	\$1500/50Kg	
Cowpeas	\$360 – 380/ 20L bucket	\$350/ 20L bucket	\$1500/ 50Kg	\$200/20L	\$1500/50kg	
Roundnuts	\$380- 400/20L	\$350/ 20L	\$1500/ 50Kg	\$280/ 20L		
Roadrunner chickens	\$60 - 65/ bird			\$120		
Broilers	\$75-80/bird	\$85/ bird	\$85/bird	\$120/ bird	\$120/bird	
Off layers	\$60-75/ bird			\$100		
Table eggs	\$50-65/ crate/ large	\$45/ crate	\$65/ crate	\$70		\$60/ crate

TABLE 4 MT HAMPDEN CC SALES: 15/01/20

GRADE	DESCRIPTION	QTY	AVG WEIGHT (KG)	AVG PRICE (\$/KG)
1	SUPER	8	594.50	29.02
2	CHOICE	2	565.00	31.86
3	COMMERCIAL	17	651.65	18.06
4	ECONOMY	48	334.23	24.95
5	MANUFACTURING	12	262.08	17.71
B1	BREEDING COW	11	352.45	33.47
B3	COW & CALF	2	410.00	23.78
C1	COMMUNAL HEIFER	5	265.60	24.85
C2	COMMUNAL STEER	13	194.46	27.39
H1	WEANER HEIFER	70	161.79	37.53
H2	L/W HEIFER	21	237.62	37.90
H3	BULLING HEIFER	5	289.80	32.71
S1	WEANER STEER	78	185.88	34.66
S2	L/W STEER	56	251.77	31.45
S3	FEEDER STEER	30	302.20	34.03

TABLE 5: 2019/20 TOBACCO MARKETING REVISED GROWER FEES AS AT 1 OCT 2019

FEE	AMOUNT ZWL\$
Grower Annual Registration fee paid before 31 Oct	50
Grower Annual Registration fee paid from 1 Nov – 31 Dec	100
Grower Annual Registration fee paid after 31 Dec	200
Grower Annual Registration fee paid after opening of 2020 Marketing Season	500
Penalty for late return	50
Grower Registration Card	1500

TIMB BILLER Code: *151*2*1*41986*amount#

TABLE 6: MISCELLANEOUS

ITEM	CONTACT
Wanted is 60Ha to rent with water	0775 053 769/ 0713 026 002
Wanted is wheat straw 40km from Harare	0776 030 816
Available is a 25ha plot with a dam in Selous Chegutu for joint venture production partnership. About 60Km from Harare	0772 250 032

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Netherlands Blueberries Market

Pricing

- ✚ Prices fluctuate during the year with lower prices during the European harvesting season (summer) and high prices during winter especially around Christmas time
- ✚ Consumer price depends on size of packaging; origin (local and non-local) and on whether organic or conventional
- ✚ Retail price is around €13 – 20 per Kg but small snack packs (90 -120 grams) are sometimes sold at higher prices

Source: Zimtrade Market Pointer

Germany Macadamia Market

Pricing

- ✚ Germany is the biggest market of shelled nuts in terms of value
- ✚ Indicative wholesale price of rusted nuts is around USD\$ 5 per Kg and retail is around USD\$ 8
- ✚ Wholesale bulk unshelled is around USD\$ 3965 per tonne
- ✚ Wholesale bulk shelled is around USD\$ 12 887 per tonne

Source: Zimtrade Market Pointer

➤ **SIRDC is offering analysis services on the different analyses listed below. Contact SIRDC for your analysis and further details on [+263 4 860 357](tel:+2634860357) or +263 4 860 320-9**

Analysis

Pesticide and pesticide residue analysis

Irrigation water

Drinking water (chemical and microbiology)

Soil (Full fertility analysis and recommendations)

Mineral content in ores e.g. gold

TABLE 7: ZFU DISCOUNTS

	COMPANY	PARTNERSHIP	GEOGRAPHICAL SPREED	CONTACT
1.	TSL (Agricura & Tobacco Sales Floor)	2% discount on Agricura agrochemicals & express window facility at TSF	National	Mr. Murombo 0772 266 340
2.	FarmShop	2.5% on NTS Seed and 1% discount on agrochemicals and hardware	National	Mr. Gatsi
3.	Orgfert	5% Discount on organic enriched fertilisers	Harare & Chitungwiza	Mr. Muranda 0772 928 766
4.	Money Maker Pumps	10% discount on Money Maker Products	Harare	Mr. Vhera 0772 878 631
5.	AfroDripTech	5% discount on drip kits, installations and tuta traps	Harare	admin@afrodripte.com noziphomoyo@afrodripte.com 0779 818 621
6.	Bio-Organic Hunger Solutions P/L	5% discount on Biofertilizers	Harare	0772 664 373
7.	Hagadol Enterprise	10% discount on Biofertilizers	Harare	0774 407 712
8.	Launtop Zimbabwe	5% discount for water pumps, generators, welding machines, solar Geysers and Gas Stoves. Special Swift transportation	Harare	777271322 sales1@launtopzim.com
9.	Epic Solution	5% discounts on solar products	Harare	263772441552 kuda@epicits.com
10.	Glenwood Agricultural Equipment	Provision of tractors and implements at concessionary rates	Harare	jmahachi@glenwoodagri.com
11.	Greenfield seedlings	5% discount on all seedlings	Harare	Mr. Machiwana 263772 442 311
12.	Zimbabwe Bearings	Negotiated prices for roller bearings, electrical spares, oils and greases, protective clothing and chemicals.	Harare	
13.	Simfresh International	Discounted price for Horticulture Trainings and Market Linkages	National	Mr. Chibanda 771674345
14.	Farmers Hub Pvt Ltd	3% discount on inputs and implements	Bindura & Shamva	0773195634. nmuwombal@gmail.com
15.	Station Farm Services	3-5% discount on inputs	Mazowe (Glendale)	0772697277. ptlgumunyu@yahoo.co.uk
16.	Pinewood Hardware	3 -5% on inputs and building material	Mazowe (Glendale)	0773529158. bdchams@gmail.com
17.	Match Chem	3% Agric inputs, implements and equipment	Bindura	
18.	Big Catch Construction	3% Agric inputs, implements and hardware	Bindura, Shamva and Manhenga	
19.	Mega builds	5% discount on building materials, seed, livestock feed	Gwanda	772264611 email sebatadumi@gmail.com
20.	VET CHEM	3% discount for all ZFU members	Gwanda	719208023
21.	XELOP Animal Health	4% discount cash and 3% other forms for veterinary supplies	Gwanda	719208023
22.	Chamwadoro Hardware	5% discount on hardware and implements	Chivi	0776 399 068
23.	Masvingo Farm Supplies	0,5 % Discount and Training on Horticulture	Masvingo Town	0777 306 020

24.	Feed Mix	3% on Stock Feeds 2tones and above	Masvingo Town	
25.	Megalink agro-dealers	2.5% discounts on all farming inputs	Gutu	
26.	Farm and City Centre - Hauna	transport provision to bulk purchase	Hauna	0774 928 519
27.	Mutare farm Suppliers	Discount on bulk purchase, Transport	Mutare, Mutasa	0776 890 127
28.	Central hard ware	Discount on bulk purchase	Hauna	0775 698 154
29.	Mutare Farm Biz	2-5% discount on inputs	Mutare	0716 504 404
30.	Farmers Choice	2.5% on sales above \$50	Hauna	0773 936 170/ 0713 433 150
31.	Financial Inclusive Services	negotiated for financial loan scheme for producer groups	Gweru	
32.	PSMAS	negotiated for cheaper psmas medical aids for farmers (max \$10 package)	Gweru	
33.	CBZ	Financial loan schemes	Midlands	
34.	Thy Name	5% discount on Seedlings	Gweru	0784 419676
35.	Farm Choice	5% discount - Agrochemicals	Kwekwe, Gweru Zvishavane	
36.	Farm Bizz	5% discount Seeds & Chemicals	Gweru	
37.	Manakat	2% Irrigation Facilities & Seeds	Gweru	0777 352952
38.	Zimbabwe Super Seeds	negotiated for demonstrations	Midlands & Masvingo	
39.	Charter Seeds	negotiated for demonstrations	Midlands & Masvingo	
40.	Darshley Hardware	5% discount on Agrochemicals	Mberengwa	
41.	Barmlo Hardware	2% discount on all hardware deals	Mberengwa & Zvishavane	
42.	Langwani Mavesere General dealer	2.5% discount on Seed maize & furniture	Mberengwa	
43.	Passion Poultry	10% discount on poultry equipment	National	passionpoultry@gmail.com 0775435227
44.	Alley Capital Group	Discount on drone spraying services	National	0774692425 piwai@acg.co.zw
45.	Asterex PVT LTD	10% discount for aluminum irrigation pipes repairs	National	0779640319 asterespvtltd@gmail.com
46.	Drops Tech Irrigation – Irrigation and borehole drilling services- Systems designs and installation	20% discount on labour services and 10% discount on locally produced materials	National	0776193888/ dropstech42@gmail.com
47.	Green Marine (Shipping Company T/a Green Energy Solutions)	2.5 % discount on all solar kits (Germany solar panels, inverters, batteries solar lights), solar borehole pumps and water pumps to paid up ZFU members	National	0773 239 997 / sales@greenmarineshipping.com
48.	Wakanda Solar	5% discount on Solar Products	Harare	0242788225 info@wakandasolar.co.zw
49.	Hi Pak Packaging	Discount on grain and horticultural packaging	Harare	0773 283 283
50.	Nets and Ropes Tanzi	10% discount on Nets and Ropes	Harare	+263772689057/ salie@tanzionline.com

51	Barrowland Africa	5% discount on agrochemical chemicals and see	Harare	0776 980920
52	FBC	Transacting ZFU Membership Card	National	0772773837
53	Zimbabwes' Women Microfinance Bank	Provision of loans to women in the agricultural sector	National	+263 773 377 625 /+263 4 796097
54	Best Farms	Provision of Biopesticides to ZFU members	National	+263774135246



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The leading farmer representative body in Zimbabwe