



## ZFU MARKET GUIDE

Issue No. 311, 3 June 2019

### THE MARKET

**TABLE 1: COMMODITY PRICES AS AT 3 JUNE 2019**

COMMODITY	BUYER	PURCHASE PRICE (\$/ MT)	CONTACT DETAILS	PAYMENT TERMS
Maize	GMB	726	04-701885-99	Transfer
	Irvines	1250	0772 131 973	72hours transfer
Sorghum	GMB (Red/White)	726	04 – 701 885	Transfer
	Delta (Red)	USD260 (RTGS \$ equivalent)	0712 614 152 / 0712 639 336/ 0712 615 845	Transfer
Sugar bean	PHI	-	Tinashe – 0773381825 Elisha – 0779157398	7 days Transfer
	IETC	-	0771 329 630	Transfer
	Taflo	-	0775 386 077	Transfer
	Jasbro	Bulawayo delivered	09 – 68198/ jasbrofoods@gmail.com	Transfer
	Tabacha	-	0777 439 894	Transfer
	GMB	-	04-701885-99	Transfer
Wheat	GMB	1089.69	04-701885-99	Transfer
	Staywell	-	Percy 0772 235 558/ Marshal 0773 502 799/ Jordan 0784 104 570	7 days transfer
	PHI	1500	Tinashe – 0773381825	7 days Transfer
Soya bean	GMB	918	04 – 701885	Transfer
	PHI	2400	Tinashe – 0773381825 Elisha – 0779157398	Transfer
	Olivine/ Pure drop	2150 Negotiable factory delivered	Paul 0772 250 458	Transfer
	Staywell	2500	Percy 0772 235 558/ Marshal 0773 502 799/ Jordan 0784 104 570	7 days Transfer
	Hyperfeeds	1800 negotiable	0778 828 849	Transfer
	Profeeds	-	0772 240 974	Transfer
	ETG	2300	0772 446 790/	Transfer
Ground nuts	Taflo	-	0775 386 077	Transfer
		-		Transfer
	Jasbro	-	09 – 68198 / jasbrofoods@gmail.com	Transfer
	GMB	-	04-701885-99	Transfer

	Assorted Foods Zimbabwe (Mama)		0772 202 682	Transfer

## TABLE 2 FARM PRODUCE

PRODUCE WANTED	CONTACTS
English cucumbers, green peppers, red pepper, yellow pepper, cabbage, lettuce, cherry tomatoes, carrots, garlic, red onions, broccoli and cauliflower	<b>0778 589 642</b>
Peppers (red and yellow), baby corn, sweet corn, red cabbage, broccoli and cauliflower	<b>Food Lovers Borrowdale.0774 364 609</b>
All vegetables	<b>Food Lovers Greendale. 0772 591 895</b>

## FLUE CURED TOBACCO MARKETING

**Table 4: SEASONAL SUMMARY**

SEASONAL	TOTAL AUCTION	TOTAL CONTRACT	TOTAL 2019	TOTAL 2018	% CHANGE
Volume delivered (Kg)	19 732 912	122 747 597	142 480 509	167 223 253	-14.80
Value of Crop (USD)	32 319 108	228 919 899	261 239 007	484 776 571	-46
Average Price (USD/kg)	1.64	1.86	1.83	2.87	-36.20
Highest Price (USD/Kg)	4.66	5.75	5.75	6.25	-8
Lowest Price (USD/Kg)	0.10	0.10	0.10	0.10	0
Rejection %	12.56	4.36	5.64	4.63	21.73

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- **SIRDC is offering analysis services on the different analyses listed below. Contact SIRDC for your analysis and further details on [+263 4 860 357](tel:+2634860357) or +263 4 860 320-9**

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### Analysis

Pesticide and pesticide residue analysis

Irrigation water

Drinking water (chemical and microbiology)

Soil (Full fertility analysis and recommendations)

Mineral content in ores e.g. gold



**Zimbabwe Farmers Union**

Head Office, Number 5 Van Praagh Milton Park

Phone: +263771564554-5

Email: [zfumarketing@zfu.org.zw](mailto:zfumarketing@zfu.org.zw)

*The leading farmer representative body in Zimbabwe*

**TABLE 5: ZFU DISCOUNTS**

	COMPANY	PARTNERSHIP	GEOGRAPHICAL SPREAD	CONTACT
1.	TSL (Agricura & Tobacco Sales Floor)	2% discount on Agricura agrochemicals & express window facility at TSF	National	Mr. Murombo 0772 266 340
2.	FarmShop	2.5% on NTS Seed and 1% discount on agrochemicals and hardware	National	Mr. Gatsi
3.	Orgfert	5% Discount on organic enriched fertilisers	Harare & Chitungwiza	Mr. Muranda 0772 928 766
4.	Money Maker Pumps	10% discount on Money Maker Products	Harare	Mr. Vhera 0772 878 631
5.	AfroDripTech	5% discount on drip kits, installations and tuta traps	Harare	07359 21 631
6.	Bio-Organic Hunger Solutions P/L	5% discount on Biofertilizers	Harare	0772 664 373
7.	Hagadol Enterprise	10% discount on Biofertilizers	Harare	0774 407 712
8.	Launtop Zimbabwe	5% discount for water pumps, generators, welding machines, solar Geysers and Gas Stoves. Special Swift transportation	Harare	777271322 sales1@launtopzim.com
9.	Epic Solution	5% discounts on solar products	Harare	263772441552 kuda@epicits.com
10.	Glenwood Agricultural Equipment	Provision of tractors and implements at concessionary rates	Harare	jmahachi@glenwoodagri.com
11.	Greenfield seedlings	5% discount on all seedlings	Harare	Mr. Machiwana 263772 442 311
12.	Zimbabwe Bearings	Negotiated prices for roller bearings, electrical spares, oils and greases, protective clothing and chemicals.	Harare	
13.	Simfresh International	Discounted price for Horticulture Trainings and Market Linkages	National	Mr. Chibanda <a href="tel:771674345">771674345</a>
14.	Farmers Hub Pvt Ltd	3% discount on inputs and implements	Bindura & Shamva	0773195634. nmuwomba1@gmail.com

15.	Station Farm Services	3-5% discount on inputs	Mazowe (Glendale)	0772697277. ptlgumunyu@yahoo.co.uk
16.	Pinewood Hardware	3 -5% on inputs and building material	Mazowe (Glendale)	0773529158. bdchams@gmail.com
17.	Match Chem	3% Agric inputs, implements and equipment	Bindura	
18.	Big Catch Construction	3% Agric inputs, implements and hardware	Bindura, Shamva and Manhenga	
19.	Mega builds	5% discount on building materials, seed, livestock feed	Gwanda	772264611 email <a href="mailto:sebatadumi@gmail.com">sebatadumi@gmail.com</a>
20.	VET CHEM	3% discount for all ZFU members	Gwanda	719208023
21.	XELOP Animal Health	4% discount cash and 3% other forms for veterinary supplies	Gwanda	719208023
22.	Chamwadoro Hardware	5% discount on hardware and implements	Chivi	0776 399 068
23.	Masvingo Farm Supplies	0,5 % Discount and Training on Horticulture	Masvingo Town	0777 306 020
24.	Feed Mix	3% on Stock Feeds 2tones and above	Masvingo Town	
25.	Megalink agro-dealers	2.5% discounts on all farming inputs	Gutu	
26.	Farm and City Centre - Hauna	transport provision to bulk purchase	Hauna	0774 928 519
27.	Mutare farm Suppliers	Discount on bulk purchase, Transport	Mutare, Mutasa	0776 890 127
28.	Central hard ware	Discount on bulk purchase	Hauna	0775 698 154
29.	Mutare Farm Biz	2-5% discount on inputs	Mutare	0716 504 404
30.	Farmers Choice	2.5% on sales above \$50	Hauna	0773 936 170/ 0713 433 150
31.	Financial Inclusive Services	negotiated for financial loan scheme for producer groups	Gweru	
32.	PSMAS	negotiated for cheaper psmas medical aids for farmers (max \$10 package)	Gweru	
33.	CBZ	Financial loan schemes	Midlands	
34.	Thy Name	5% discount on Seedlings	Gweru	0784 419676
35.	Farm Choice	5% discount - Agrochemicals	Kwekwe, Gweru Zvishavane	
36.	Farm Bizz	5% discount Seeds & Chemicals	Gweru	
37.	Manakat	2% Irrigation Facilities & Seeds	Gweru	0777 352952
38.	Zimbabwe Super Seeds	negotiated for demonstrations	Midlands & Masvingo	
39.	Charter Seeds	negotiated for demonstrations	Midlands & Masvingo	
40.	Darshley Hardware	5% discount on Agrochemicals	Mberengwa	
41.	Barmlo Hardware	2% discount on all hardware deals	Mberengwa & Zvishavane	
42.	Langwani Mavesere General dealer	2.5% discount on Seed maize & furniture	Mberengwa	